

2022 Tri-State Conference

September 7-9, Greenville, SC

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Guest Speaker Biographies



Dale Austin

Dale Austin began a career in public service in 1975 as a Corrections Officer for the Cumberland County Jail in

Portland, Maine. He was hired as a Police Officer in South Portland, Maine the following year. His first night “on the street” was July 4, 1976, America’s Bicentennial.

He was selected as his PD’s first polygraph examiner in 1980 and graduated that same year from Chicago’s Keeler Polygraph Institute.

In 2000, Dale accepted a position with the Federal Government and moved to Washington, D.C. He graduated from the Government’s Dept. of Defense Polygraph Institute (DoDPI) in Feb. 2000. He subsequently screened applicants, performed Quality Control and Quality Assurance, and became a Deputy Site Manager.

In 2005, he was recruited to join DoDPI as a staff instructor. He was later named a charter

Conference Agenda

Wednesday, 9/7

8:00-8:30 – Late Registration

8:30-9:00 – Opening and Welcome

9:00-10:00 – PLEA presentation (Nate Brooks)

10:00-12:00 – “DLC: Origin, Genesis, DLST Rules and Breakdown, Transitioning from PLC to DLC” (Dale Austin)

12:00-1:30 Lunch

1:30-5:30 DLC Cont’d

Thursday, 9/8

8:00-12:00 – “Interviewing the Millennial: Generational Interviewing and Talking to Younger Generations” (Chris Campbell)

12:00-1:30 Lunch

1:30-5:30 -- “Gray Areas of Test Data Analysis” (Matt Martin)

Friday, 9/9

8:00-12:00 – “Interviewing the Psychopath” (Don Rabon)

12:00-1:00 – Lunch

1:00-2:30 Vendor Updates and Closing

member of DoDPI's five-person Threat Analysis and Strategic Support Team. Here, he created and presented hundreds of hours of countermeasure training to virtually all Federal Polygraph Examiners as well as hundreds of State & Local Police Examiners.

In 2012, Dale opened US Customs & Border Protection's (CBP) Indianapolis Office as an examiner. He then transitioned to the Training Lead for CBP's 100 examiners. He was responsible for creating and presenting the curriculum to convert CBP from Probable Lie Comparison Questions to Directed Lie Comparisons in all initial screening exams.

Dale retired from US Government service in August 2019. He now runs Austin Polygraph Training where he consults on polygraph cases and teaches multiple polygraph courses globally.



Chris Campbell

Chris has been in law enforcement since 2005 and has investigated cold cases, sexual assaults, homicides, and other significant crimes. In 2010, Chris joined the North Carolina State Bureau of Investigation (NCSBI) and has been a polygraph operator since 2012, conducting criminal and pre-employment testing while working criminal cases.

Chris worked within the Computer Crimes Unit and is currently assigned to the NCSBI Behavioral Threat Assessment Unit. In 2017, Chris reconstructed the NCSBI Interrogation Academy and implemented psychological interviewing based on different generations. Chris is currently a lead instructor for the NCSBI Academy Interrogation School.

Chris holds a Master's Degree in Forensic Psychology and is pursuing his doctorate. Chris has presented his research to local, state and federal entities across the United States.



Don Rabon

Don retired as Deputy Director Western Campus, North Carolina Justice Academy, and was formerly manager of the Investigations Center of the North Carolina Justice Academy. Don has law enforcement experience in rural and municipal law enforcement agencies and instructional areas including Interviewing, Detecting Deception, Rapport Building, Interrogation, Persuasion, Audit-Related Interviewing, Investigations, and Investigative Discourse Analysis.

For over 35 years, his interviewing instruction and investigative assistance has been provided to related professionals in 46 U.S States as well as Puerto Rico, The Virgin Islands,

Belgium, France, Germany, Australia, New Zealand, Canada, Trinidad, Barbados, Singapore, Ireland, and England. In addition, he has provided training to Federal, State, and Local Criminal Justice Personnel, NATO Counterintelligence Personnel as well as private sector investigative and corporate security personnel. Participants in his trainings have included the Legal Division; North Carolina Department of Justice, the United States Secret Service, The North Carolina District Attorneys' Association, The North Carolina District Court Judges' Association, the Law Enforcement Communication Center, and the Behavioral Science Unit of the Federal Bureau of Investigation at Quantico, VA, the US Army C.I.D., The Central Intelligence Agency, The SEC, USDA, Banking Administrators, Auditors, and Investigators, IBM, The Coca-Cola Company, Probation and Parole, Housing Authority Investigators, Insurance and Banking Fraud Investigators, Defendant Investigators, Assessment and Admissions Personnel, Substance Abuse Counselors, the Dallas Texas Investigative Division, Real Estate related professionals, the California Highway Patrol, the United States Postal Service Office of the Inspector and the Illinois State Police and American Airlines. Don has his A.A.S. in Criminal Justice, from Davidson County Community College and a B.S. in Criminal Justice Administration, from East Tennessee State University. He has performed advanced studies at Eastern Kentucky University and has military experience with the US Army.

He is a published author of 4 texts: Interviewing and Interrogation 2nd edition; Investigative Discourse Analysis 2nd Edition; Persuasive Interviewing; Fraud Related Interviewing and is editor of the interviewing focused newsletter, Hamlet's Mind.



Nate Brooks

Nate has enjoyed over 20 years of work within the field of law enforcement. His experience spans from entry level positions of patrol, to investigating complex cases involving public corruption, and supervising and managing small operational units to a nationwide organization. He is currently assigned to the Administrative Services Division of the Greenville Police Department, developing a polygraph program from the ground up. He is the president of the Polygraph Law Enforcement Accreditation Program, which develops best practice policies and accredits law enforcement polygraph programs nationwide. He is a Board Member of the South Carolina Crisis Negotiators Association and currently instructs 40-hour negotiation certification courses for the State of South Carolina. He is a graduate of the FBI's National Crisis Negotiator's Course and Negotiation Training Officer for the Greenville Police Department. Nate holds a bachelors degree from The Citadel and a Masters Degree from Anderson University. Along with his full-time position, Nate runs a polygraph service business and is an Adjunct Professor for Criminal Justice at Clemson University. Nate was sworn in as a Police Officer for the City of Charleston, South Carolina in the fall of 1997. During this same time, he was sworn into the Officer Corps in the South Carolina National Guard, where he

remained until 2007, being Honorably Discharged as a Captain in the Signal Corps. During his time in the National Guard, Nate led several missions in the European Theater for Communications Support. In 2002, he left Charleston and became a Deputy with the Greenville County Sheriff's Office. Nate rose through the ranks to become the Sergeant over the Internal Affairs Unit, where his reputation for integrity and honesty flourished and his approach to Internal Affairs Investigations became well known throughout the State. Nate personally conducted 206 Internal Affairs investigations and 17 Officer Involved Shootings. He has supervised 176 Internal Affairs investigations and 32 Officer Involved Shooting. He has assisted several agencies with Internal Investigations and was invited to assist with Internal Affairs and Recruiting and Hiring Policy Development throughout the State. With Nate's continued development in communication skills, he became a member of the Greenville County Sheriff's Office Crisis Negotiation Team, of which he eventually became the team leader. He developed a reputation for being able to successfully negotiate high stress, dangerous situations to a safe resolution. This became evident when one of his negotiations that he conducted in 2012 was the subject of a Discovery Channel television show. He often presents this incident as a case study to negotiator associations nationwide. Nate became a licensed polygraph examiner for the State of South Carolina in 2008. His reputation in the polygraph community for conducting ethical examinations and bringing some of the most heinous criminals to justice has become known nationwide. As a result, Nate teaches polygraph advanced training for the Department of Defense all over the United States.